

## Message Text

UNCLASSIFIED

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46

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 SAJ-01 AID-05 CEA-01 CIAE-00

FRB-01 INR-07 NSAE-00 CIEP-02 SP-02 STR-04 TRSE-00

LAB-04 SIL-01 SAM-01 OMB-01 L-03 H-02 PRS-01 PA-02

USIA-15 /073 W

----- 037742

R 191315Z SEP 75

FM AMEMBASSY VIENNA

TO SECSTATE WASHDC 6685

USDOC WASHDC

INFO AMEMBASSY BERLIN

AMEMBASSY BUCHAREST

AMEMBASSY BUDAPEST

AMEMBASSY MOSCOW

AMEMBASSY PRAGUE

AMEMBASSY SOFIA

AMEMBASSY WARSAW

UNCLAS VIENNA 8013

BEWT FOR DOWNEY

E.O. 11652: N/A

TAGS: BEXP, XH, AH

SUBJECT: U.S. CHAMBER OF COMMERCE STEPS UP ACTIVITIES IN EASTERN  
EUROPE

1. SUMMARY. U.S. CHAMBER OF COMMERCE OFFICIAL STATES  
BULGARIAN AND POLISH CHAMBERS OF COMMERCE RECEIVED U.S.  
CHAMBER ENTHUSIASTICALLY AND FAVOR EXPANSION OF TRADE  
WITH U.S. NEW CONCILIATION PROCEDURE TO BE ADMINISTERED  
UNDER AMERICAN ARBITRATION ASSOCIATION RULES HAS BEEN  
AGREED TO BY ROMANIANS. TRENDS IN EAST-WEST TRADE ARE  
GENERALLY FAVORABLE. THERE IS TNNDECY AGAINST ENTERING  
TURNKEY PROJECTS AND TOWARDS DIVIDING PROJECTS INTO  
SEPARATE DESIGN AND CONSTRUCTION PHASES.

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2. ON SEPTMEBER 11, EDWARD WILSON, ASSOCIATE DIRECTOR FOR EAST-WESR TRADE OF U.S. CHAMBER OF COMMERCE SPOKE AT EWTC TO GROUP OF VIENNA-BASED AMERICAN BUSINESSMEN ACTIVE IN EAST-WEST TRADE. WILSON HAD JUST RETURNED FROM VISITS TO BULGARIA AND POLAND WHERE HE ATTENDED MEETINGS OF BULGARIAN - U.S. AND POLISH-U.S. ECONOMIC COUNCILS.

3. WILSON STATED CORDIALITY EXTENDED TO U.S. CHAMBER OF COMMERCE IN BOTH BULGARIA AND POLAND WAS EVEN WARMER THAN ANTICIPATED. OPENNESS SHOWN BY BULGARIANS AND POLES IS HIGHLY ENCOURAGING FOR CONTINUED EXPANSION OF EAST-WEST TRADE. (DETAILS OF MEETINGS HAVE BEEN REPORTED BY POSTS).

4. WILSON SATAQ

\_H<  
\_KGA\*  
\_8="WR=WA+#\$H1WAQ7,5\*HX HY7\$YH@W)F!0@DFG+\_#+.R##IUQ6  
W(.X#"5O.4\*XQ.5@A\*"WG@O;'QKKHT)D31F E(I  
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**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
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**Decaption Date:** 01 JAN 1960  
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**Disposition Comment:**  
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**Review Withdrawn Fields:** n/a  
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**Subject:** U.S. CHAMBER OF COMMERCE STEPS UP ACTIVITIES IN EASTERN EUROPE  
**TAGS:** BEXP, XH, AU  
**To:** STATE COM  
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